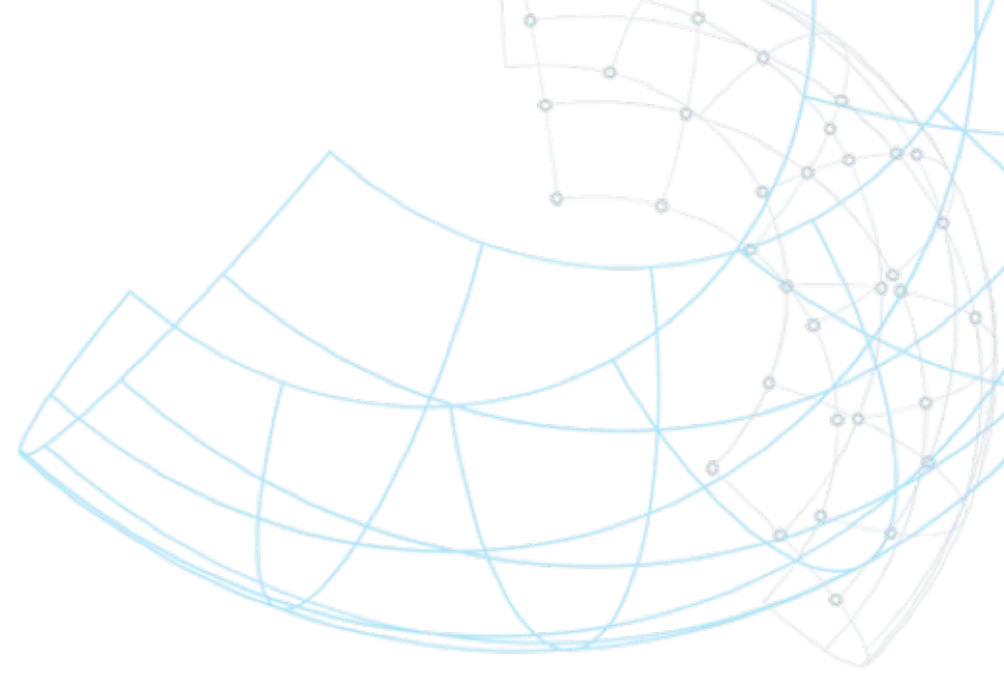




Redefining Financial Problems with Quantum Applications

Maxwell Rounds,
Industry Applications – Finance
maxwell.rounds@1QBit.com



Overview

1. Introduction to 1QBit
2. The quantum hardware market
3. Why is quantum software needed
4. Applications in Finance
5. Quantum-Ready Software Development



An Introduction to 1QBit



REDEFINE INTRACTABLE

1QBit

Company Overview

- Founded in 2012 as the first dedicated quantum software company
- Team of 50 scientists and software developers
- World Economic Forum Technology Pioneer
- Privately held company backed by international finance firms
- Fortune 100 client base



Our Products and Services

1QBit™ Quantum-Ready™ platforms are compatible with both classical and quantum processors



Software Development Kit



Micro-Services



Custom Software



The Quantum Computing Market

Computational paradigms

We've been here before



Vacuum Tube

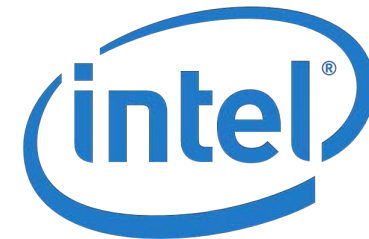
Transistor

Integrated Circuit

Microprocessor

Quantum Processor

The quantum ecosystem in 2016



The future quantum industry players

#	Company	Country HQ	\$ software	\$ total revenue	Software / Total SaaS / Software SaaS revenue	#	Company	Country HQ	\$ software	\$ total revenue	Software / Total SaaS / Software SaaS revenue
1	Microsoft	United States	\$58,432.71	\$72,930.00	80.10% 2.50% \$1,463.00	51	ANSYS	United States	\$756.26	\$798.02	94.80% 0.00% \$0.00
2	IBM	United States	\$28,846.32	\$104,507.00	27.60% 2.60% \$742.50	52	Google	United States	\$755.18	\$50,175.00	1.50% 90.60% \$684.00
3	Oracle	United States	\$27,710.27	\$37,341.00	74.20% 3.50% \$972.00	53	Informatics	United States	\$688.31	\$812.00	84.80% 2.80% \$19.00
4	SAP	Germany	\$16,616.79	\$21,282.00	78.10% 6.70% \$1,117.00	54	Kaspersky Lab	Russia	\$627.80	\$750.00	83.70% 6.90% \$43.18
5	Ericsson*	Sweden	\$8,048.60	\$34,993.93	23.00% 0.00% \$0.00	55	Kronos Inc.	United States	\$596.10	\$923.30	64.60% 0.30% \$1.85
6	Symantec	United States	\$6,417.74	\$6,839.00	93.80% 9.30% \$595.00	56	Constellation Inc.	Canada	\$582.70	\$891.23	65.40% 5.10% \$30.00
7	HP	United States	\$5,512.50	\$119,239.00	4.60% 1.70% \$94.00	57	TOTVS	Brazil	\$579.68	\$722.96	80.20% 3.50% \$20.00
8	EMC	United States	\$5,128.82	\$17,118.00	30.00% 1.60% \$80.00	58	Fidelity National	United States	\$578.10	\$5,807.60	10.00% 3.50% \$20.00
9	Adobe	United States	\$4,334.77	\$4,405.00	98.40% 15.20% \$661.00	59	NCR	United States	\$575.25	\$5,730.00	10.00% 20.30% \$116.78
10	CA	United States	\$4,304.41	\$4,680.00	92.00% 1.90% \$80.00	60	Wincor Nixdorf	Germany	\$568.16	\$3,088.49	18.40% 0.00% \$0.00
11	VMware EMC	United States	\$4,239.82	\$4,605.00	92.10% 0.70% \$30.00	61	FICO	United States	\$567.48	\$716.09	79.20% 36.10% \$204.80
12	Fujitsu	Japan	\$3,130.97	\$55,366.00	5.70% 14.00% \$438.00	62	MICROS Systems	United States	\$565.11	\$1,204.94	46.90% 1.80% \$10.00
13	Salesforce	United States	\$2,805.61	\$2,982.70	94.10% 98.60% \$2,766.00	63	Misys	UK	\$561.63	\$682.49	82.30% 17.80% \$100.00
14	SAS	United States	\$2,662.30	\$2,870.00	92.80% 4.60% \$123.41	64	Dell	United States	\$561.62	\$57,512.33	1.00% 17.80% \$100.00
15	Hitachi	Japan	\$2,528.23	\$116,580.00	2.20% 4.70% \$119.69	65	Fiserv	United States	\$560.47	\$4,482.00	12.50% 10.70% \$60.00
16	Intuit	United States	\$2,464.75	\$4,170.00	59.10% 49.20%	66	SWIFT	Belgium	\$542.36	\$767.11	70.70% 0.00% \$0.00
17	Infor	United States	\$2,464.40	\$2,659.03	92.70% 1.10% \$27.00	67	MEDITECH	United States	\$534.55	\$597.83	89.40% 0.00% \$0.00
18	Siemens	Germany	\$2,441.15	\$100,610.05	2.40% 6.10% \$150.00	68	Verint Systems	United States	\$527.82	\$828.60	63.70% 11.50% \$60.59
19	Dassault	France	\$2,368.98	\$2,606.94	90.90% 6.30% \$150.00	69	NICE Systems	Israel	\$501.04	\$879.01	57.00% 7.60% \$38.00
20	Autodesk	United States	\$2,263.01	\$2,307.37	98.10% 3.90% \$88.00	70	Bentley Systems	United States	\$494.71	\$550.00	89.90% 14.10% \$70.00
21	Citrix	United States	\$2,088.55	\$2,586.12	80.80% 24.50% \$511.00	71	Neusoft	China	\$473.57	\$1,101.32	43.00% 5.00% \$23.70
22	Cisco	United States	\$1,997.79	\$47,061.67	4.20% 40.00% \$800.00	72	JDA Software	United States	\$469.94	\$689.13	68.20% 4.30% \$20.00
23	BMC	United States	\$1,972.72	\$2,198.00	89.80% 1.20% \$23.30	73	Acision	UK	\$465.95	\$698.93	66.70% 3.20% \$14.80
24	NEC	Japan	\$1,942.16	\$38,484.11	5.00% 4.00% \$77.31	74	amazon.com	United States	\$460.94	\$61,093.00	0.80% 100.00% \$461.00
25	Sage	United Kingdom	\$1,751.81	\$2,151.05	81.40% 2.30% \$40.00	75	Genesys	United States	\$459.99	\$620.00	74.20% 2.90% \$13.27
26	Intel	United States	\$1,674.53	\$53,341.00	3.10% 6.40% \$106.40	76	Visma	Norway	\$448.69	\$987.12	45.50% 4.00% \$18.00
27	Synopsys	United States	\$1,646.45	\$1,789.12	92.00% 1.20% \$20.00	77	Concur Tech.	United States	\$448.37	\$462.24	97.00% 100.00% \$448.37
28	Apple	United States	\$1,600.75	\$164,687.00	1.00% 0.10% \$2.00	78	GXS	United States	\$439.51	\$487.52	90.20% 83.70% \$368.00
29	Wolters Kluwer	Netherlands	\$1,435.25	\$4,629.84	31.00% 1.80% \$25.36	79	Northgate Solutions	UK	\$435.93	\$1,556.00	28.00% 35.70% \$155.60
30	SunGard	United States	\$1,393.39	\$4,263.00	32.70% 3.60% \$50.00	80	CommVault	United States	\$433.98	\$471.59	92.00% 38.20% \$165.95
31	McKesson	United States	\$1,332.06	\$3,348.00	39.80% 5.60% \$75.00	81	Pitney Bowes	United States	\$424.50	\$4,904.02	8.70% 11.00% \$46.80
32	ADP	United States	\$1,257.51	\$10,945.00	11.50% 95.00% \$1,194.63	82	Blackboard	United States	\$423.26	\$530.00	79.90% 96.20% \$407.17
33	NetApp	United States	\$1,250.90	\$6,296.87	19.90% 0.00% \$0.00	83	MicroStrategy	United States	\$412.51	\$594.61	69.40% 3.90% \$16.10
34	Hexagon	Sweden	\$1,205.62	\$3,059.44	39.40% 0.00% \$0.00	84	Unit4	Netherlands	\$412.10	\$603.69	68.30% 17.90% \$73.85
35	Cadence	United States	\$1,174.55	\$1,326.42	88.50% 1.00% \$12.00	85	athenahealth	United States	\$408.50	\$422.27	96.70% 66.10% \$270.00
36	Attachmate Group	United States	\$1,174.43	\$1,260.03	93.20% 0.00% \$0.00	86	Micro Focus	UK	\$407.44	\$421.77	96.60% 2.70% \$11.00
37	Trend Micro	Japan	\$1,170.62	\$1,175.71	99.60% 11.30% \$132.78	87	Allscripts	United States	\$404.43	\$1,446.33	28.00% 23.50% \$95.00
38	ESRI	United States	\$1,168.33	\$1,476.41	79.10% 11.70% \$137.00	88	InterSystems Corp.	United States	\$402.98	\$457.37	88.10% 0.00% \$0.00
39	Teradata	United States	\$1,153.78	\$2,665.00	43.30% 4.30% \$50.00	89	Unisys	United States	\$401.06	\$3,706.40	10.80% 45.10% \$180.69
40	Red Hat	United States	\$1,115.54	\$1,294.94	86.10% 0.00% \$0.00	90	CompuGroup	Germany	\$394.71	\$579.53	68.10% 13.00% \$51.33
41	Nuance Inc.	United States	\$1,018.47	\$1,753.13	58.10% 1.00% \$10.00	91	Progress Software	United States	\$388.05	\$426.00	91.10% 0.00% \$0.00
42	PTC	United States	\$960.17	\$1,256.00	76.40% 0.00% \$0.00	92	Sophos	UK	\$384.78	\$410.00	93.80% 0.00% \$0.00
43	DATEV	Germany	\$957.02	\$998.55	95.80% 46.10% \$441.40	93	Invensys	UK	\$381.45	\$2,773.50	13.80% 2.60% \$10.00
44	OpenText	Canada	\$943.65	\$1,276.40	73.90% 3.20% \$30.00 44	94	Qualcomm	United States	\$375.60	\$20,458.00	1.80% 3.00% \$11.27
45	Software A4G	Germany	\$915.26	\$1,333.46	68.60% 0.00% \$0.00	95	Aspect Software	United States	\$375.35	\$442.71	84.80% 1.30% \$5.00
46	Avaya Inc.	United States	\$894.23	\$5,024.00	17.80% 1.10% \$10.00	96	QlikTech	United States	\$359.19	\$388.50	92.50% 0.00% \$0.00
47	Mentor Graphics	United States	\$877.13	\$1,085.10	80.80% 0.00% \$0.00	97	ACI Worldwide	United States	\$358.34	\$666.58	53.80% 5.20% \$18.60
48	Cerner	United States	\$854.12	\$2,665.44	32.00% 26.90% \$230.00	98	Amdocs	Israel	\$356.58	\$3,266.25	10.90% 0.00% \$0.00
49	TIBCO	United States	\$780.36	\$1,032.00	75.60% 4.20% \$33.00	99	Yonyou	China	\$347.88	\$666.20	52.20% 1.00% \$3.48
50	Compuware	United States	\$776.01	\$969.11	80.10% 31.10% \$ 241.00	100	ABB Ltd.	Switzerland	\$335.82	\$39,336.00	0.90% 0.00% \$0.00



Why Quantum Software?



1. Quantum hardware requires software that is designed for its architecture.



2. Quantum software insulates users from the complexities of quantum computers.

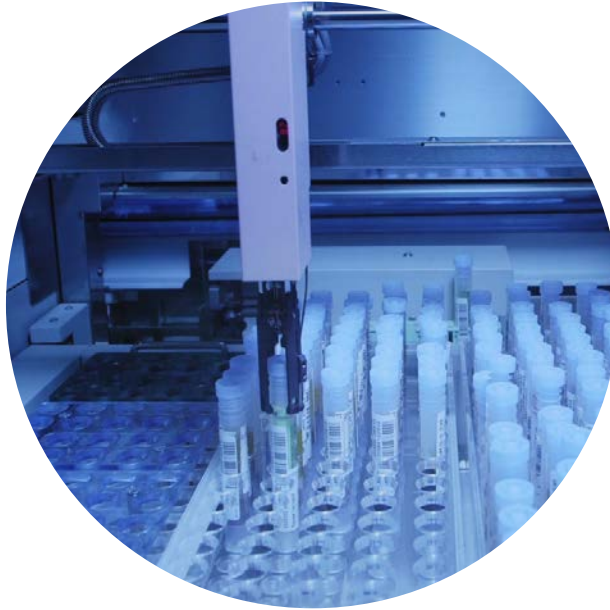


3. Quantum software allows developers to use familiar programming languages to build applications for quantum computers.

Industries of Focus for 1QBit



Finance



Health Sciences



Energy

Applicable Industries for 1QBit's Platforms



Finance



Health Sciences



Energy



Security



Logistics



Defence



Urban Planning



Retail



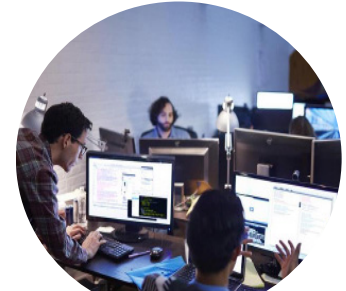
Information Tech



Construction



Travel



Research



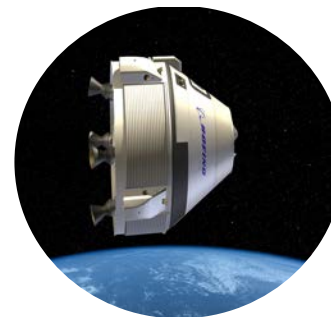
Agriculture



Marketing



Automotive



Aerospace



Telecommunications



Health Care



Quantum Applications in Finance

Sample of 1QBit Quantum-Ready Applications for Finance

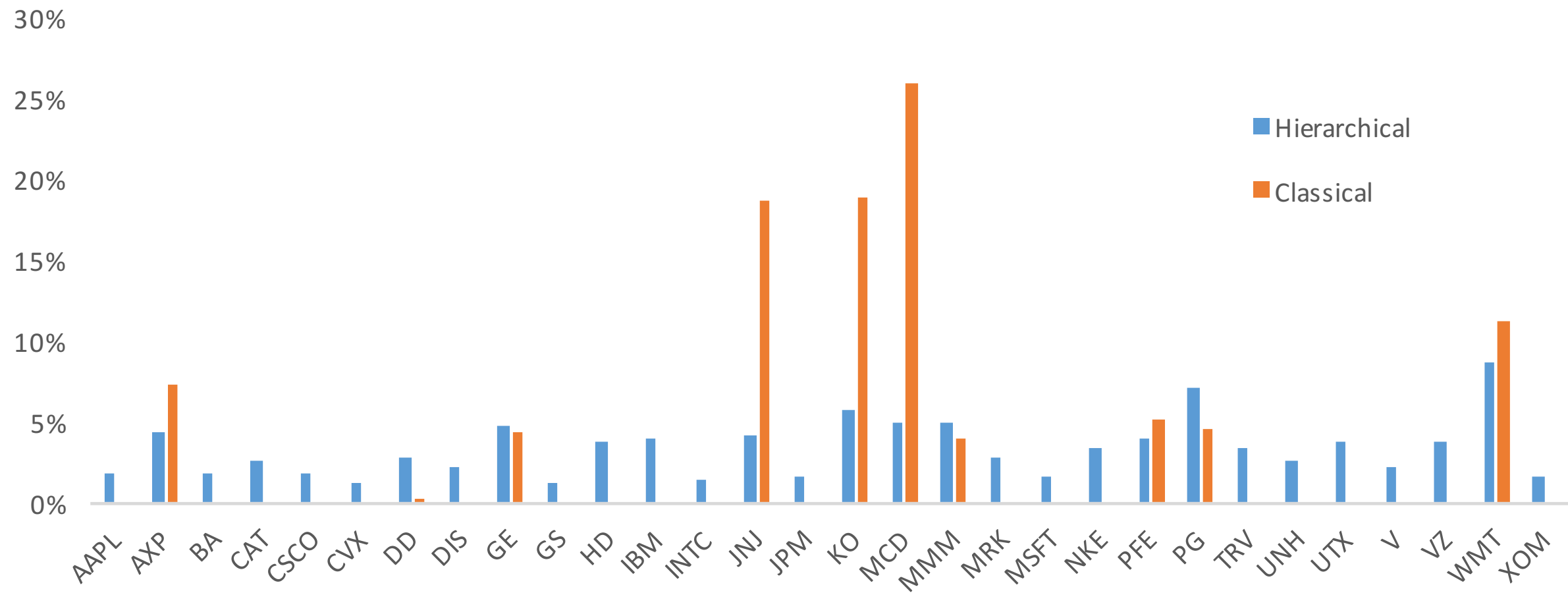
- Quantum-Ready Hierarchical Risk Parity (QHRP)
- Optimal Trading Trajectories
- Real-Time Optimization Framework
- Tax Loss Harvesting
- Portfolio Management with Q-Learning
- Swap Collateral Optimization



Quantum-Ready Hierarchical Risk Parity

QHRP: Portfolio Weight Comparison

Classical vs. Hierarchcial Minimum Variance Portfolios





20%



Risk Improvement in Simulations

Out-of-sample volatility is reduced by 20% in simulated examples using 10 assets with 10% volatility each, random shocks, random correlations.



Quantum-Ready Software Development Kit

Why a Quantum-Ready SDK?

1. Broadens access to quantum computing.
2. Shields users from the quantum “machine code”.
3. Utilizes standard coding environments that people are familiar with.
4. Builds software that is compatible with both classical and quantum hardware.
5. Reduces the time required to develop new applications for quantum hardware.
6. Enables users to leverage a pre-built library of algorithms and solvers.
7. Creates a collaboration platform for quantum software development.

Quantum-Ready Application Development

Manual Build

SDK Build



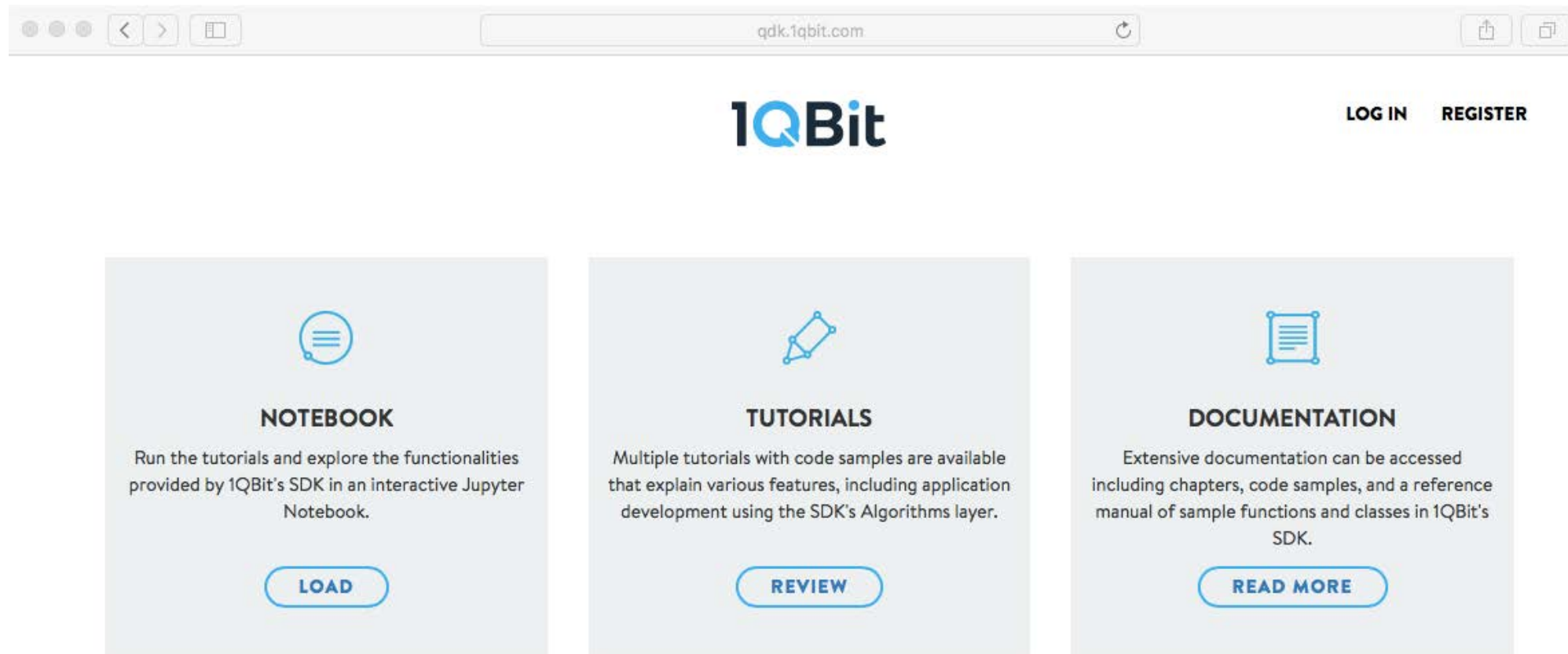
```
#Load Graphs
import networkx as nx
g = nx.Graph()
g1 = nx.Graph()
g.add_edges_from([(7,2),(1,2),(2,4),(4,3),(1,3),(1,4),
                  (2,3),(3,5),(4,9),(5,4),(3,6),(2,5)])
g1.add_edges_from([(7,1),(1,2),(2,3),(3,4),(1,4),(1,3),
                  (2,4),(3,9),(3,6),(6,9),(1,10),(7,10)])

from qdk.algorithms import *
from qdk.common_solver_interface import *
gsa = GraphSimilarityAgent()
gsa.solver = DWaveSolver(ConnectionKey())
gsa.qmis_finder.k_quasi = 0
sol_bundle = gsa.run(g, g1)
print sol_bundle
```


Exploring Quantum Software Applications

Access to a limited version of 1QBit's quantum-ready SDK is available through an interactive notebook which includes tutorials and documentation to solves problems now using quantum annealers as well as classical processors.

QDK.1QBit.com



Quantumforquants.org



Search Forum

HomeForumMissionQuantum ComputingResourcesOpen ChallengesBlog

Log in or Register

+ ASK A QUESTION

Recent Posts

[A Finance at the service of society](#)
[Q&A on Financial Quantum Computing with Marcos Lopez de Prado](#)
[Redefining problems with quantum computers](#)
[Why Quantum Finance?](#)

Archives

[May 2016](#)
[April 2016](#)

Categories

[Quantum Computing](#)
[Tools](#)
[Uncategorized](#)

Welcome to Quantum for Quants

Quantum computers have the potential to provide an entirely different approach to solving very hard finance problems. Quantumforquants.org has been created to foster education, discussion, and collaboration to advance our identification and understanding of solutions to open industry problems.

Mission

Foster education, discussion, and industry collaboration on open industry problems.
[>Learn more.](#)

Quantum Computing


Quantum computers have the potential to address very hard problems in an entirely different way - letting "physics solve math problems".
[>Learn more.](#)

New Challenges


Watch this space for new challenges.
[>Learn more.](#)

From the Blog


A Finance at the service of society





Redefining problems with quantum computers





Latest Questions


 [Presentation of myself + Question about future studies](#)


 [Complexity Classes: Are we on the cusp of change?](#)


 [Extracting binary variables from economic data: Is there a quantum view?](#)

 [Can a binary graph model be used to model information flow in CDS trading?](#)

 [Can clique analysis tell us something new about time series?](#)

 [How does QC help apply machine learning techniques?](#)

 [What is the best academic background for learning about QC?](#)

 [Is bank account](#)

26



Quantum solvers allow 1QBit to see traditional problems and solutions differently.

Radically different ways of looking at a problem can foster radically large changes in the solutions we can uncover.



Maxwell Rounds

maxwell.rounds@1qbit.com